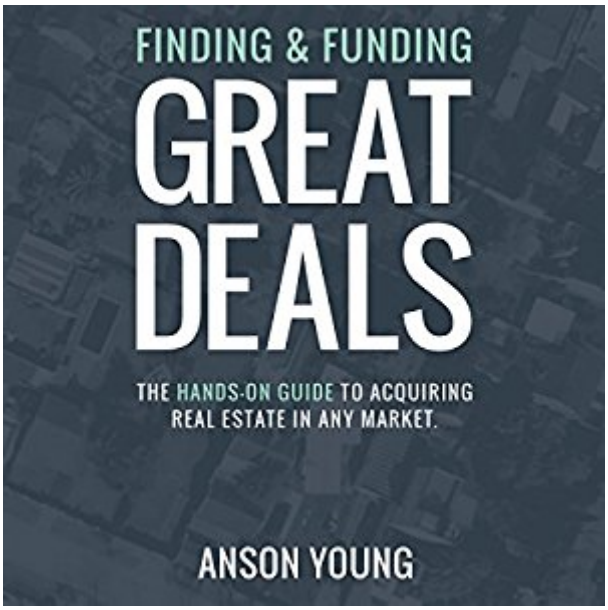
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Finding And Funding Great Deals: The Hands-On Guide To Acquiring Real Estate In Any Market



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Synopsis

Learning to find great deals is one of the hardest aspects of becoming a successful real estate investor. In Finding and Funding Great Deals, seasoned real estate agent and investor Anson Young guides you through his tried and true methods for finding deals in any market. Inside this audiobook he outlines his own methods, as well as other techniques to help new and seasoned investors alike, improve their real estate business. This is not a magic pill that will turn you in to a successful investor overnight, instead this is a practical guide to several approaches to use in each step of your real estate deal finding journey. Hard work required (but not included with the purchase of this audiobook). Inside, you will learn: Marketing methods Several analysis techniques Funding approaches How to help others through pain points Negotiation techniques How to build your business so you can do it all over again.

Book Information

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Customer Reviews

Fantastic book. After reading about a dozen books on real estate investing this one would be top 3 for me, great amount of useful knowledge that can be applied to any market.

Excellent book!! Thoughtfully written and contains loads of valuable advice on how to invest in real estate!

A must read, best book in my library.

This book is the most impactful book I have read about residential real estate investing.If my life depended on a single book for guidance in starting out in real estate investing, Finding & Funding GREAT DEALS would be my choice. This book has more information than you'll get from one of those guru seminars.I'm guiding my three children through the initial throws of their real estate investing careers. So I ordered the book after listening to Anson on a podcast. I realized that he has his act together and isn't pontificating typical guru garble. In an effort to keep my children from being overwhelmed I read the book first. All three are now digging in. This book is so good that I was able to outline action plans for starting their investment careers. It combines both strategic ideas and tactical advice on how to implement. What a combination of information, it's a one-two punch.Best yet, Great Deals has golden nuggets for the seasoned professional (I'm a housing professional with 30 years experience). I was so impressed, I sent the author the following email (first-time I've done such):Anson,I just finished your book. Saying that IÃƒÂ¢Ã â ¬Ã â„¢m impressed is an understatement. I purchased it as a preview for my kids since IÃƒÂ¢Ã â ¬Ã â„¢m guiding them in launching their real estate empires. Truthfully, your book is the best and most actionable real estate advice that IÃƒÂ¢Ã â ¬Ã â„¢ve seenÃƒÂ¢Ã â ¬Ã Â¦ ever.YouÃƒÂ¢Ã â ¬Ã â„¢ve created a book that is massive value to any newbie with grit and determination. You didnÃƒÂ¢Ã â ¬Ã â„¢t simply point out ideas and theories ÃƒÂ¢Ã â ¬Ã â œ sizzle without the steak. You provided tactical advice that makes the strategic ideas easily implementable. I ordered your book thinking I was buying a burger. Instead, you gave the entire cow (with instructions on how to grill it). IÃƒÂ¢Ã â ¬Ã â„¢m sure you know that.Not to pigeon hole your efforts for newbies only. Your book has nuggets worthy of any investorÃƒÂ¢Ã â ¬Ã â„¢s time.You my friend are a stud!Thank you,

Even though we have completed tons of real estate deals, finding deals can be challenging at times. I am so grateful that I read this book. I walked away not only reenergized but with pages of ideas that I can implement immediately to improve our deal finding activities. Anson's approach was incredibly refreshing - strong and detailed content with a no nonsense, down to earth style. If you want to find more deals in today's market, this book is a must read!

The Book on Finding and Funding Great Deals is a fantastic resource on the acquisition side of real estate investment. Instead of trying to touch on every topic in real estate investment (and inevitably failing), Anson Young focuses on how to buy right. He walks you through all of the ins and outs of marketing to, negotiating with, financing and of course, closing profitable real estate deals. This book is a great resource for wholesalers, flippers and those looking to hold alike.

Absolutely an excellent read!I am a high volume RE Investor in Ohio that buys and sells 15-20/mo.Even at my volume level, there’s always more to learn and always more ways to grow.I definitely took away several things from this book that will help our team add more deals every month.Thanks a ton Anson!

I am so pleased with this book. Simple, clear, easy to read, and with great coverage of the topics I needed information on as a new real estate investor. I belong to a REIA and have purchased a couple of guru seminars but I believe I would have been much further along if I had started with reading this book.

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